europass

Arsentii Liashenko

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Nauky avenu, 58, 61072, Kharkiv, Ukraine

WORK EXPERIENCE

01/06/2015 – CURRENT – Kharkiv, Ukraine

CHIEF EXECUTIVE OFFICER – PROFINSTALL LLC

1. Communicating, on behalf of the company, with shareholders, government entities, and the public
2. Leading the development of the company's short- and long-term strategy
3. Creating and implementing the company or organization's vision and mission
4. Evaluating the work of other executive leaders within the company, including directors, vice presidents, and presidents
5. Maintaining awareness of the competitive market landscape, expansion opportunities, industry developments, etc.
6. Ensuring that the company maintains high social responsibility wherever it does business
7. Assessing risks to the company and ensuring they are monitored and minimized
8. Setting strategic goals and making sure they are measurable and describable

Construction | office@profinstall.com.ua | https://profinstall.com.ua/en/ | Ukraine

14/02/2014 – 30/05/2015 – Kharkiv, Ukraine

PROJECT MANAGER – METROPLEX LLC

- Project time management
- Quality control and management of work performed
- Monitoring and risk assessment for projects
- Search for targeted queries
- Implementation of the sales plan
- Ensuring planned profitability
- Ensuring overall customer satisfaction
- Formation of a sales strategy
- Identification of possible equipment suppliers
- Implementation of new sales
- Ensuring high-quality budgeting of work performance
- Ensuring the relevance of data in the CRM system

10/10/2012 – 31/01/2014 – Kiiv, Ukraine

DEPARTMENT MANAGER – COMPRESSORS INTERNATIONAL

20/05/2011 – 14/09/2012 – Kharkiv, Ukraine

SALES ENGINEER – HILTI (UKRAINE) LTD

EDUCATION AND TRAINING

01/08/2021 – 12/02/2022 – Ukraine
CONSTRUCTION PROJECT MANAGER – PRO PM

https://propm.pro/

15/10/2017 – 18/09/2018
MASTER BUSINESS ADMINISTRATION – MIM Business School

https://mim.kyiv.ua/en

13/10/2013 – 09/11/2013
MANAGER TRAINING PROGRAMME OF THE FEDERAL MINISTRY OF ECONOMICS AND TECHNOLOGY WITH UKRAINE – GIZ Programme Fit for Partnership with Germany

https://www.giz.de/en

01/09/2009 – 15/06/2012
ECONOMIC LAW – National law university kharkiv

https://nlu.edu.ua/en/home/

01/09/2005 – 14/06/2010
ENGINEER OF RADIO ELECTRONICS – Kharkiv National University of Radio Electronics

https://nure.ua/en/